

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: Annual Contract for Janitorial Supplies  
 FOR: Disinfectants & Cleaners  
 TIME & DATE: (January 1, 2016 through December 31, 2016)  
 3:00 p.m., November 20, 2015  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Gulf Coast Paper Co. 8655 NE Loop 410 San Antonio, TX 78219	Medina's Janitorial Sales & Svc 8930 Wurzbach Rd., Suite 222 San Antonio, TX 78240	Medina's Janitorial Sales & Svc 8930 Wurzbach Rd., Suite 222 San Antonio, TX 78240	Industrial Supply Solutions, Inc. 17352 Bell North Drive Schertz, TX 78154	Indatatech 85 NE Loop 410, Ste. 405 San Antonio, TX 78216	Cleaning Ideas Corp. 1023 Morales St. San Antonio, TX 78207	SA Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210
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GROUP 1	DISINFECTANTS AND CLEANERS							
1.	NEUTRAL ALL-PURPOSE FLOOR CLEANER (17444) Description: Non-Dulling and rinse free, citrus Brand: Stride Size: 1 gal containers (4 per case) Product Code: JW-3904 Manufacturer: Johnson Estimated Qty: 40 cans	Price per case Total Brand Product Code Manufacturer Size Qty per case	28.85 1,154.00 Diversey Stride14 Diversey Johnson Gallon 4	36.88 1,475.20 DVO 903904 Diversey Johnson Gallon 4	82.50 3,300.00	37.63 1,505.20 Spartan SP-3016-4 Spartan Gallon 4	55.73 2,229.20 Stride JW-3904 Johnson Gallon 4	BID NOT TABULATED NON-RESPONSIVE INCOMPLETE BID
	COMPLETE FLOOR FINISH (17443) METAL INTERLOCK Size: 5 gallon Envirobox Product Code: 4651 Manufacturer: Johnson Estimated Qty: 30 Enviro Boxes	Price/Envirobox Total Brand Product Code Manufacturer Size Qty per box	66.55 1,996.50 Diversey Comp5 Johnson 56L Box 1	71.94 2,158.20 Diversey DVOCBD540403 Johnson 5 gal box 1	131.93 3,957.90	79.72 2,391.60 G2 Green E1-08201FF Essential Ind. Gallon 1	149.80 4,494.00 Metal Interlock 4651 Johnson 5 gal 1	
	FOAMING DISINFECTANT CLEANER (10479) MISTY FOAM (12/CASE) Product Code: APA250 Manufacturer: AMREP Estimated Qty = 100 case	Price per case Total Brand Product Code Manufacturer Size Qty per Case	30.93 3,093.00 Spartan TNT Spartan 18 oz 12	73.92 7,392.00	73.92 7,392.00	50.84 5,084.00 TNT SP-6343 Spartan 20 oz 12	66.09 6,609.00 Misty Foam APA250 AMREP 1 cs 12/cs	
	CLEANER CARPET (10294) Size: One gallon Case 4 gallons Brand: Plus 5 Product Code No: SP 3005 4 Manufacturer: Spartin Chemical Estimated Qty: 10 cases ANY SUBSTITUTE MUST BE PREAPPROVED	Price per case Total Brand Product Code Manufacturer Size Qty per case	34.99 349.90 Spartan Plus 51 Spartan Gallon 4	69.50 695.00	69.50 695.00	53.52 535.20 Plus 5 SP-3005-4 Spartan Gallon 4	70.41 704.10 Plus 5 SP 3005 4 Spartan Gallon 4	
	DEODORANT CARPET (33352) Size: One Gallon Case: 4 gallons Brand: Airlift Tropical Product Code No.: SP3067 Manufacturer: Spartin Chemical Estimated Qty = 50 case ANY SUBSTITUTE MUST BE PREAPPROVED	Price per case Total Brand Product Code Manufacturer Size Qty per case	75.12 3,756.00 Spartan Airtrop1 Spartan Gallon 4	51.92 2,596.00 Odor Eliminator ODO91106264 Gallon 4	162.69 8,134.50	100.52 5,026.00 Airlift Tropical SP-3067-1 Spartan Gallon 4	199.46 9,973.00 Airlift Tropical SP 3067 Sartin Chemical Gallon 4	
	LIQUID BOWL CLEANER (10471) Description: Non-Acid Disinfectant Brand: NABC Bathroom Cleaner Manufacturer: Spartan SP7116 Size: 1 quart (12/case) Est. Qty = 50 cases	Price per case Total Brand Part No. Manufacturer Size Qty per case	22.52 1,126.00 Spartan NABC Spartan 32 oz 12	32.63 1,631.50 FKIF27002 Franklin 32 oz 12	54.05 2,702.50	35.32 1,766.00 NABC SP-7116 Spartan Quart 12	35.00 1,750.00 NABC SP7116 Spartan 1 qt 12	
	LIQUID BOWL CLEANER (10470) Description: Acid Disinfectant Brand: M95 Mild Acid Cleaner Size: 1 quart (12/case) Manufacturer: Spartin SP7115 Est Qty = 40 cases	Price per Case Total Brand Part No. Manufacturer Size Qty per case	19.19 767.60 Spartan M95 Spartan 32 oz 12	35.49 1,419.60 Bolex 23 AMR1038799 Zep Inc. 32 oz 12	46.86 1,874.40	32.48 1,299.20 M95 Acid SP-7115 Spartan Quart 12	58.71 2,348.40 M95 Mild SP 7115 Spartan 1 qt 12	

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8.	SOAP, HAND, solid (10779) Size: 2 1/2 oz Brand: Dial Part No. Dia 00197 Qty per case 200 per case Est Qty = 11 case	Price per case Total Brand Part No. Manufacturer Size Qty per case	51.35 564.85 Dial DIA00197 Dial 2 1/2 oz 200	67.29 740.19      	67.29 740.19      	78.65 865.15 Dial DIA00198 Proctor & Gamble 2.5 oz 200	96.66 1,063.26 Dial DIA00197 Henkel 1 bar 200		
9.	SOAP, HAND, PINK & KLEAN (10485) Size: 800 ML Brand: GoJo Part No. 912812 Qty per case: 12 per case Est Qty = 11 cases	Price per case Total Brand Part No. Manufacturer Size Qty per case	26.02 286.22 GoJo PK Soap GoJo 800 ML 12	43.64 480.04      	43.64 480.04      	52.35 575.85 GoJo 912812 GoJo 800 ML 12	58.32 641.52 GoJo 912812 GoJo 800 ML 12		
10.	CLEANER, HAND WITH PUMICE (10484) Size: 14 oz (12 bottles per case) Scent: Orange Brand: GoJo Part No. 0957-12 Estimated Qty = 40 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	35.77 1,430.80 GoJo 0957-12 GoJo 14 oz 12	42.43 1,697.20      	42.93 1,717.20      	55.75 2,230.00 GoJo 0957-12 GoJo 14 oz 12	58.32 2,332.80 GoJo 0957-12 GoJo 14 oz 12		
11.	WATERLESS HAND CLEANING (33353) Size 12 oz with pump Brand: Purell Part No. J965912 Estimated Qty = 50 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	57.63 2,881.50 GoJo PIHS12P GoJo 12 oz 12	74.30 3,715.00      	74.30 3,715.00      	84.50 4,225.00 Purell GoJ365912CT Purell 12 oz 12	139.97 6,998.50 Purell J965912 J&J 12 oz 12		
12.	Waterless Hand Cleaning Foam (33749) Size 1200 ML Brand Purell Part No. J5392-02 Qty per case: Two Est. Qty 70 cases	Price/case Total Brand Product Code Manufacturer Size Qty per case	64.00 4,480.00 GoJo PIHFS1200 GoJo 1200 ML 2	83.98 5,878.60      	83.98 5,878.60      	121.49 8,504.30 Purell J5392-02 Purell 1200 ML 2	101.09 7,076.30 Purell J5392-02 J&J 40 oz 2		
13.	Soap, detergent granular laundry (16034) Size 20 oz (15 per case) Brand: Tide Part No. PGC 27782 Manufacturer: Procter & Gamble Qty/case 15 ea. Estimated Qty = 98 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	31.50 3,087.00 Tide PGC81244 Procter & Gamble 20 oz 6	40.92 4,010.16 Tide PGC81244 6	40.92 4,010.16      	48.12 4,715.76 Tide PGC81244 Procter & Gamble 20 oz 6	50.22 4,921.56 Tide PGC 27782 Procter & Gamble 20 oz 6		
14.	Cleaner, stainless steel (10495) Size: 15 oz spray (12 per case) Misty AP A141 Qty per case 12 per case Est. Qty 7 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	62.85 439.95 Misty MSSCA AMREP 12 oz 15	77.81 544.67 Zep Inc. AMR1001541 Zep Inc. 15 oz 12	41.18 288.26      	75.71 529.97 Spartain SP-6310 Spartan 20 oz 12	87.61 613.27 Misty APA 141 AMREP 15 oz 12		

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15.	Cleaner, Glass (10482) Size 1 Gallon Part No. A2 9643 AKB 4 Color: Blue Est. Qty 100 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	13.20 1,320.00 MIC MGC1 MIC Gallon 4	23.69 2,369.00 BWK4714A Boardwalk Gallon 4	23.69 2,369.00 BWK4714A Boardwalk Gallon 4	75.70 7,570.00 SP-3030-1 Spartan Gallon 4	20.00 2,000.00 RTU A5828 Montgomery Gallon 4		
16.	Bleach, Liquid (9687) Size 96 oz 6% (6 per case) Estimated Qty = 273 cases	Price per case Total Brand Product Code Manufacturer Size Qty/case	13.00 3,549.00 KIK 6BLCH KIK 96 oz 6	18.22 4,974.06 Kik Bleach 6 Gallon 6	18.22 4,974.06 Kik Bleach 6 Gallon 6	17.36 4,739.28 Austin's Pure Bright AUS-PURE Austin's Gallon 6	17.07 4,660.11 Clorox 9687 Clorox 96 oz 6		
17.	Spray Trigger (16136) Size: 9 inch Part No. T0 110504 Estimated Qty = 200 each	Price per each Total Manufacturer Product Code Size	0.55 110.00 Tolco TRIGQT 9"	0.81 162.00 BWK BWK09224 9"	0.81 162.00 BWK BWK09224 9"	0.71 142.00 Impact IMP-4900 10"	18.15 3,630.00 Tolco 110504 9"		
18.	Spray Bottle (9829) Size: 24 oz Part No. TO 120119 Estimated Qty = 70 each	Price per each Total Manufacturer Product Code Size	0.50 35.00 Tollo Bottle24 24 oz	0.80 56.00 BWK BWK00 24 oz	0.80 56.00 BWK BWK00 24 oz	0.71 49.70 Impact IMP-5032HG90 32 oz	138.24 9,676.80 Tolco 120119 24 oz		
19.	Industrial Dusting Cloths (33741) Size: 17x24 inches (yellow) 4 packs per case (50 per pk) Brand: Brawny Mfg. Georgia-Pacific Estimated Qty = 19 cases	Price per each Total Brand Product Code Manufacturer Size Qty per case	46.75 888.25 GP 6P29616 GP 17x24 inches 4/50	125.04 2,375.76 GPC GPC 4/50	125.04 2,375.76 GPC GPC 4/50	99.70 1,894.30 Brawny GPC29616 GPC29616 17x24 Yellow 4/50	178.77 3,396.63 Brawny GPC29616 GP Pack 4/50		
20.	Heavy Duty Towel Wipes (16858) Size: 12 1/2 x 13 inch 4 packs per case (50 per pk) Brand: Wypall X80 Wipes Mfg.: Kimberly-Clark Estimated Qty = 30 cases	Price per each Total Brand Product Code Manufacturer Size Qty per case	25.44 763.20 Kimberley Clark K41026 Kim Clark 12.5 x 12 4/50	31.94 958.20 958.20 Kim Clark 12 1/2x13 4/50	31.94 958.20 958.20 Kim Clark 12 1/2x13 4/50	38.92 1,167.60 Wipeall X80 KC-41029 12 1/2x13 1 21/2x13 4/50	33.20 996.00 Wypall X80 41026-28394 Kim Clark Pack of 50 4/cs		
21.	Wipe Disinfectant Sheets (33306) Size: 75 per carton Qty: 6 cartons per case Brand: Clorox Fresh Scent 15949 Mfg. Clorox Estimated Qty = 1,000 cases	Price per each Total Brand Product Code Manufacturer Size Qty per case	27.38 27,380.00 Clorox CFW75 Clorox 75/carton 6/75	35.79 35,790.00 35,790.00 Clorox Clorox 75/carton 6	35.79 35,790.00 35,790.00 Clorox Clorox 75/carton 6	43.16 43,160.00 Clorox 15949 Clorox 75/carton 6	46.23 46,230.00 Clorox CLO15949-29014 Clorox 75/carton 4/cs		
22.	Cleaner Spray Comet (43809) Size: 23 oz Qty: 8 per case Brand: Comet PG-22569 Mfg. Proctor & Gamble Estimated Qty = 15 cases	Price per each Total Brand Product Code Manufacturer Size Qty per case	48.85 732.75 P&G PGC22569CT P&G 32 oz 8	61.17 917.55 917.55 P&G P&G 32 oz 8	61.17 917.55 917.55 P&G P&G 32 oz 8	74.67 1,120.05 Comet PGC-22569 P&G 23 oz 8	152.93 2,293.95 Comet PGC22569 P&G 32 oz 8		

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	<b>GROUP 1 TOTAL PRICE</b>		60,191.52	82,035.93	92,488.32	99,096.16	124,638.40		
<b>GROUP 2</b>	<b>PAPER PRODUCTS</b>								
1.	Soap Dispenser Autofoam (31516) Manufacturer: Technical Concepts Product Code: TC 750139 Estimated Qty = 1 case	Price per case 0.00 Total 0.00 Part No. Brand Qty per case 10		94.16 94.16	94.16 94.16	1.43 1.43	113.45 113.45 Rubbermaid		
2.	SOAP AUTOFOAM REFILLS (31517) Manufacturer: Technical Concepts Product Code: TC 750112 4 per case Estimated Qty: 200 cases	Price per case 65.81 Total 13,162.00 Brand AFSM Qty per case 4/1100ML		109.30 21,860.00	109.30 21,860.00	126.67 25,334.00	139.40 27,880.00 TC 750112 4/cs		
3.	WATERLESS HAND CLEANING (10488) Size: 4.25 oz Brand Purell Part No. 965124 Qty per case 24 bottles Estimated Qty = 300 cases	Price per case 40.66 Total 12,198.00 Brand Manufacturer Product Code PIHS4 Manufacturer Qty per case 24		55.24 16,572.00	55.24 16,572.00	69.94 20,982.00	84.50 25,350.00 Purell 965124		
4.	SOAP, DISH DETERGENT (16035) Size 24 oz (10 per case) Brand: Ivory Part No. PG 25574 Manufacturer: Proctor& Gamble Qty per case Estimated Qty = 91 cases	Price per case 31.01 Total 2,821.91 Brand Manufacturer Product Code IV24 Qty per case 10		36.84 3,352.44	36.84 3,352.44	44.06 4,009.46	49.14 4,471.74 P&G		
	<b>GROUP 2 TOTAL PRICE</b>	Total	28,181.91	41,878.60	41,878.60	50,326.89	57,815.19		
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	<b>TOTAL PRICE GROUP 1 &amp; 2</b>	Total	<b>88,373.43</b>	123,914.53	134,366.92	149,423.05	182,453.59		
	<b>EXTENSION 1</b>		<b>88,373.43</b>						
	<b>EXTENSION 2</b>		<b>88,373.43</b>						
	<b>EXTENSION 3</b>		<b>88,373.43</b>						
	Terms		Net 30 days	1% 15 days	1% 15 days	Net 30 days	Net 30 days		
	Delivery Days								

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\*LOW BID

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BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

All Supply  
 Cintas  
 Cleaning Ideas  
 EVCO  
 Gulf Coast  
 Houston Chem Safe  
 Indatatech

Industrial Supply  
 Matera  
 Medinas Janitorial  
 MedWaste Solutions Corp  
 New K-Stone Mgmt  
 Progressive  
 SA Lighthouse for the Blind  
 Safeway

Demandstar  
 SAWS Website